

News Release



FOR IMMEDIATE RELEASE

Housing options broaden for buyers in February

VANCOUVER, B.C. -- March 4, 2008 – The Real Estate Board of Greater Vancouver (REBGV) reports that residential attached, detached and apartment property sales totalled 2,676 in February 2008, a decline of 6.4 per cent from the 2,859 residential sales recorded in February 2007, and a decline of 9 per cent compared to the 2,941 sales in February 2006.

New listings for detached, attached and apartment properties rose 26.2 per cent to 5,260 in February 2008 compared with February 2007, which had 4,167 units listed. New listings this February rose 21.2 per cent over new listings figures from February 2006.

“We continue to see the market rebalance, particularly with detached properties, where listings climb and sales either hold or decline slightly,” says REBGV president Brian Naphtali. “This shift increases buyer options and allows people more time to make decisions when purchasing a home.”

Sales of detached properties declined 11.2 per cent to 995 from the 1,121 detached sales totalled over the same period in 2007. The benchmark price, as calculated by the MLSLink Housing Price Index®, for detached properties rose 14.1 per cent from February 2007 to \$761,342.

Sales of apartment properties in February 2008 declined 5.7 per cent to 1,197, compared to 1,269 sales in February 2007. The benchmark price of an apartment property increased 12.7 per cent from February 2007 to \$387,032.

Attached property sales in February 2008 increased 3.2 per cent to 484, compared with the 469 sales in February 2007. The benchmark price of an attached unit increased 12.9 per cent between February 2007 and 2008 to \$472,147.

Bright spots in Greater Vancouver in January 2008 compared to January 2007:

DETACHED:

West Vancouver/Howe Sound up 16.7 per cent (56 units sold up from 48)
Whistler/Pemberton..... up 100 per cent (10 units sold up from 5)
Port Moody/Belcarra up 22.7 per cent (27 units sold up from 22)

ATTACHED:

New Westminster..... up 216.7 per cent (19 units sold up from 6)
Port Coquitlam up 68.4 per cent (32 units sold up from 19)

APARTMENTS:

Burnaby up 9.5 per cent (150 units sold up from 137)
Whistler/Pemberton..... up 62.5 per cent (13 units sold up from 8)
Port Moody/Belcarra up 27.6 per cent (37 units sold up from 29)

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The Real Estate industry is a key economic driver in British Columbia. In 2007, 38,050 homes changed hands in the Board's area generating \$1.065 billion in spin-offs. Total dollar volume of residential sales set a new record at \$22.25 billion and total dollar volume of all sales set a record at \$22.77 billion. The Real Estate Board of Greater Vancouver is an association representing more than 9,500 REALTORS®. The Real Estate Board provides a variety of membership services, including the Multiple Listing Service®. For more information on real estate, statistics, and buying or selling a home, contact a local REALTOR® or visit www.realtylink.org.

*In August 2004, the Greater Vancouver and Fraser Valley boards upgraded our existing MLS systems to a common system called MLSLink. MLSLink® HPI is the latest version of the Board's Housing Price Index (HPI) and is designed to accommodate the MLS upgrade and improve the legacy HPI product. For more information on real estate, statistics, and buying or selling a home, visit www.realtylink.org.

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MLSLINK HOUSING PRICE INDEX

February 2008

PROPERTY TYPE	AREA	BENCHMARK PRICE	PRICE RANGE (+/-)	3 MONTH AVG BENCHMARK PRICE	PRICE INDEX	1 YEAR CHANGE %	3 YEAR CHANGE %	5 YEAR CHANGE %
Residential	Greater Vancouver	\$562,077	0.5%	\$551,456	237.4	13.1	55.8	102.8
Detached	Greater Vancouver	\$761,342	1.0%	\$744,744	224.8	14.1	54.8	95.6
	Burnaby	\$763,810	2.4%	\$748,325	224.8	14.9	55.2	94.2
	Coquitlam	\$653,056	3.8%	\$642,244	229.7	7.7	58.1	91.1
	South Delta	\$658,402	2.9%	\$654,056	215.1	12.4	44.7	86.0
	Maple Ridge	\$458,349	2.1%	\$451,001	209.1	9.1	39.2	77.6
	New Westminster	\$591,953	5.2%	\$562,985	244.0	16.0	52.3	110.6
	North Vancouver	\$881,767	2.5%	\$885,399	220.2	11.2	42.9	80.7
	Pitt Meadows	\$511,811	7.7%	\$478,061	210.1	16.1	43.7	82.0
	Port Coquitlam	\$556,393	3.9%	\$552,702	235.2	16.5	51.9	96.1
	Port Moody	\$721,980	7.5%	\$658,670	217.0	11.2	61.0	104.0
	Richmond	\$774,133	1.7%	\$739,214	228.5	16.3	60.0	96.0
	Squamish	\$582,127	6.8%	\$551,743	221.1	26.6	52.4	75.9
	Sunshine Coast	\$428,139	5.4%	\$418,742	243.6	10.5	49.0	119.6
	Vancouver East	\$685,945	2.3%	\$676,484	232.3	12.1	54.8	104.0
	Vancouver West	\$1,453,195	2.4%	\$1,418,544	241.1	20.7	75.6	121.5
	West Vancouver	\$1,476,600	4.6%	\$1,435,221	217.5	25.4	55.7	91.0
Attached	Greater Vancouver	\$472,147	0.7%	\$463,905	229.0	12.7	50.3	95.7
	Burnaby	\$462,455	1.5%	\$451,959	231.7	13.9	50.5	105.7
	Coquitlam	\$425,927	2.5%	\$418,397	229.8	9.9	48.5	89.8
	South Delta	\$456,281	6.2%	\$446,761	244.3	16.3	67.3	96.2
	Maple Ridge & Pitt Meadows	\$309,970	1.8%	\$311,659	215.0	8.5	38.0	90.6
	North Vancouver	\$619,968	2.6%	\$596,437	242.6	13.0	47.1	107.4
	Port Coquitlam	\$393,743	2.4%	\$388,677	216.5	11.9	48.1	84.5
	Port Moody	\$408,024	2.3%	\$404,758	243.5	10.5	60.7	99.0
	Richmond	\$460,797	1.3%	\$453,665	222.2	13.5	51.7	83.9
	Vancouver East	\$504,797	3.1%	\$494,952	236.0	12.7	57.2	99.4
	Vancouver West	\$724,539	3.0%	\$706,939	258.5	15.8	52.8	110.6
Apartment	Greater Vancouver	\$387,032	0.5%	\$380,982	251.8	12.9	59.7	113.2
	Burnaby	\$342,478	1.3%	\$338,794	256.0	11.4	57.7	116.5
	Coquitlam	\$304,151	2.2%	\$297,434	259.4	13.7	67.3	123.3
	South Delta	\$340,826	4.8%	\$340,964	222.0	7.9	45.2	76.9
	Maple Ridge & Pitt Meadows	\$260,862	3.0%	\$254,926	277.0	7.4	60.1	119.0
	New Westminster	\$300,928	2.3%	\$294,120	244.5	13.9	59.7	116.3
	North Vancouver	\$393,958	1.9%	\$390,599	250.7	10.6	53.7	121.8
	Port Coquitlam	\$258,676	2.0%	\$254,873	303.0	10.3	62.8	123.4
	Port Moody	\$305,032	2.5%	\$297,322	260.3	8.8	54.8	120.2
	Richmond	\$313,756	1.2%	\$309,632	255.0	11.2	61.7	118.5
	Vancouver East	\$329,376	2.0%	\$321,717	269.7	18.1	74.5	131.7
	Vancouver West	\$498,392	1.0%	\$489,649	253.5	14.0	57.9	106.9
	West Vancouver	\$604,721	9.6%	\$620,957	217.0	7.9	38.3	77.0

HOW TO READ THE TABLE:

BENCHMARK PRICE: Estimated sale price of a benchmark property. Benchmarks represent a typical property within each market.

PRICE RANGE: Expressed as a + or - percentage of the benchmark price, there is a 90% probability the sale price of a benchmark house is within the interval.

PRICE INDEX: Index numbers estimate the percentage change in price on typical and constant quality properties over time. All figures are based on past sales.

In Year 2001, the indexes are averaged to 100

Key: * = Sales sample too small; Price information not reported.

MLS® SALES Facts

February 2008

		Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
February 2008	Number of Sales	77	81	44	5	107	17	81	38	27	130	13	43	128	138	56	10	995
	Detached																	
	Attached Apartment	60 150	30 55	7 16	0 0	46 35	19 63	35 93	32 30	30 37	104 144	12 12	4 2	30 120	52 413	5 14	18 13	484 1,197
January 2008	Median Selling Price	\$723,750	\$626,000	\$627,000	n/a	\$510,000	n/a	\$920,000	\$553,500	\$661,000	\$733,000	n/a	\$385,000	\$651,500	\$1,625,000	\$1,570,000	n/a	n/a
	Detached																	
	Attached Apartment	\$464,250 \$354,000	\$442,500 \$287,900	n/a n/a	n/a n/a	\$326,250 \$245,000	n/a \$286,250	\$595,000 \$365,000	\$397,400 \$239,250	\$428,000 \$316,000	\$450,000 \$337,500	n/a n/a	n/a n/a	\$489,950 \$315,000	\$717,000 \$443,500	n/a n/a	n/a n/a	n/a
February 2007	Number of Sales	93	107	62	5	120	26	97	49	22	121	16	48	169	133	48	5	1,121
	Detached																	
	Attached Apartment	68 137	29 71	11 17	0 0	47 33	6 71	35 95	19 28	23 29	101 139	8 20	5 4	40 137	58 460	6 20	13 8	469 1,269
Jan. - Feb. 2008 Year-to-date	Median Selling Price	\$622,500	\$585,000	\$529,750	n/a	\$438,000	\$549,000	\$740,000	\$486,000	\$785,000	\$639,500	n/a	\$370,000	\$600,000	\$1,290,000	\$1,195,500	n/a	n/a
	Detached																	
	Attached Apartment	\$374,926 \$288,250	\$415,500 \$245,000	n/a n/a	n/a n/a	\$278,500 \$222,500	n/a \$250,500	\$527,000 \$327,000	n/a \$220,000	\$431,750 \$284,000	\$400,000 \$288,000	n/a \$288,950	n/a n/a	\$422,500 \$269,500	\$661,500 \$385,000	n/a \$715,000	n/a n/a	n/a
Jan. - Feb. 2007 Year-to-date	Number of Sales	136	132	74	6	174	31	127	58	44	210	30	71	216	213	98	16	1,636
	Detached																	
	Attached Apartment	112 248	51 112	15 27	0 0	72 59	31 117	51 156	52 61	46 56	174 265	20 21	11 2	46 200	80 690	7 25	34 18	802 2,057
Jan. - Feb. 2007 Year-to-date	Median Selling Price	\$723,500	\$624,900	\$631,500	n/a	\$500,000	\$553,000	\$922,500	\$537,500	\$652,400	\$705,000	\$483,500	\$400,500	\$650,500	\$1,570,000	\$1,440,000	n/a	n/a
	Detached																	
	Attached Apartment	\$460,250 \$350,000	\$485,000 \$287,500	n/a \$338,000	n/a n/a	\$325,000 \$236,500	\$394,000 \$294,500	\$615,100 \$373,000	\$378,500 \$245,000	\$435,000 \$320,500	\$450,000 \$324,900	\$405,250 \$237,500	n/a n/a	\$510,000 \$312,500	\$715,000 \$442,500	n/a \$765,000	\$625,000 n/a	n/a
Jan. - Feb. 2007 Year-to-date	Number of Sales	160	177	81	9	195	40	147	70	32	215	35	73	253	223	89	17	1,816
	Detached																	
	Attached Apartment	119 223	50 104	19 27	0 0	75 52	10 117	61 147	32 55	39 45	177 232	25 25	11 5	63 222	95 748	8 23	26 14	810 2,039
Year-to-date	Median Selling Price	\$628,000	\$574,000	\$545,000	n/a	\$440,894	\$487,500	\$739,000	\$463,000	\$752,500	\$630,000	\$468,250	\$370,000	\$595,000	\$1,255,000	\$1,201,000	n/a	n/a
	Detached																	
	Attached Apartment	\$395,000 \$290,000	\$409,950 \$242,000	n/a \$272,000	n/a n/a	\$278,000 \$219,000	n/a \$245,000	\$543,000 \$325,000	\$336,000 \$207,500	\$419,000 \$284,000	\$400,000 \$260,000	\$405,900 \$256,900	n/a n/a	\$459,500 \$271,000	\$680,000 \$380,250	n/a \$700,000	\$637,500 n/a	n/a

Note: Median Selling Prices are not reported for areas with less than 20 sales or for the Gulf Islands

MLS® LISTINGS Facts

**February
2008**

	Burnaby	Coquitlam	Delta - South	Islands - Gulf	Maple Ridge/Pitt Meadows	New Westminster	North Vancouver	Port Coquitlam	Port Moody/Belcarra	Richmond	Squamish	Sunshine Coast	Vancouver East	Vancouver West	West Vancouver/Howe Sound	Whistler/Pemberton	TOTALS
February 2008	Number of Listings	157	194	88	197	47	152	101	49	234	42	118	303	241	146	33	2,108
	% Sales to Listings	49%	42%	50%	54%	36%	53%	38%	55%	56%	31%	36%	42%	57%	38%	30%	n/a
January 2008	Number of Listings	170	133	73	208	33	134	58	41	253	30	94	217	236	137	21	1,842
	% Sales to Listings	50%	38%	53%	45%	44%	38%	42%	37%	58%	62%	41%	36%	27%	13%	52%	n/a
February 2007	Number of Listings	178	154	73	169	42	138	56	32	197	21	115	233	198	89	11	1,718
	% Sales to Listings	78%	85%	69%	57%	67%	81%	58%	72%	70%	57%	167%	69%	83%	100%	65%	n/a
Jan. - Feb. 2008	Number of Listings	327	327	161	405	80	286	159	90	487	72	212	520	477	283	54	3,950
	% Sales to Listings	46%	45%	48%	68%	47%	50%	51%	61%	66%	69%	31%	50%	38%	22%	57%	n/a
Jan. - Feb. 2007	Number of Listings	308	297	132	334	76	251	110	58	418	43	192	486	355	173	33	3,285
	% Sales to Listings	57%	71%	53%	54%	53%	74%	55%	59%	65%	100%	73%	62%	56%	47%	54%	n/a
Year-to-date*	Number of Listings	446	165	42	71	229	249	106	118	423	53	7	367	1,219	60	65	3,620
	% Sales to Listings	50%	63%	64%	73%	51%	59%	52%	38%	55%	47%	71%	60%	61%	38%	22%	n/a

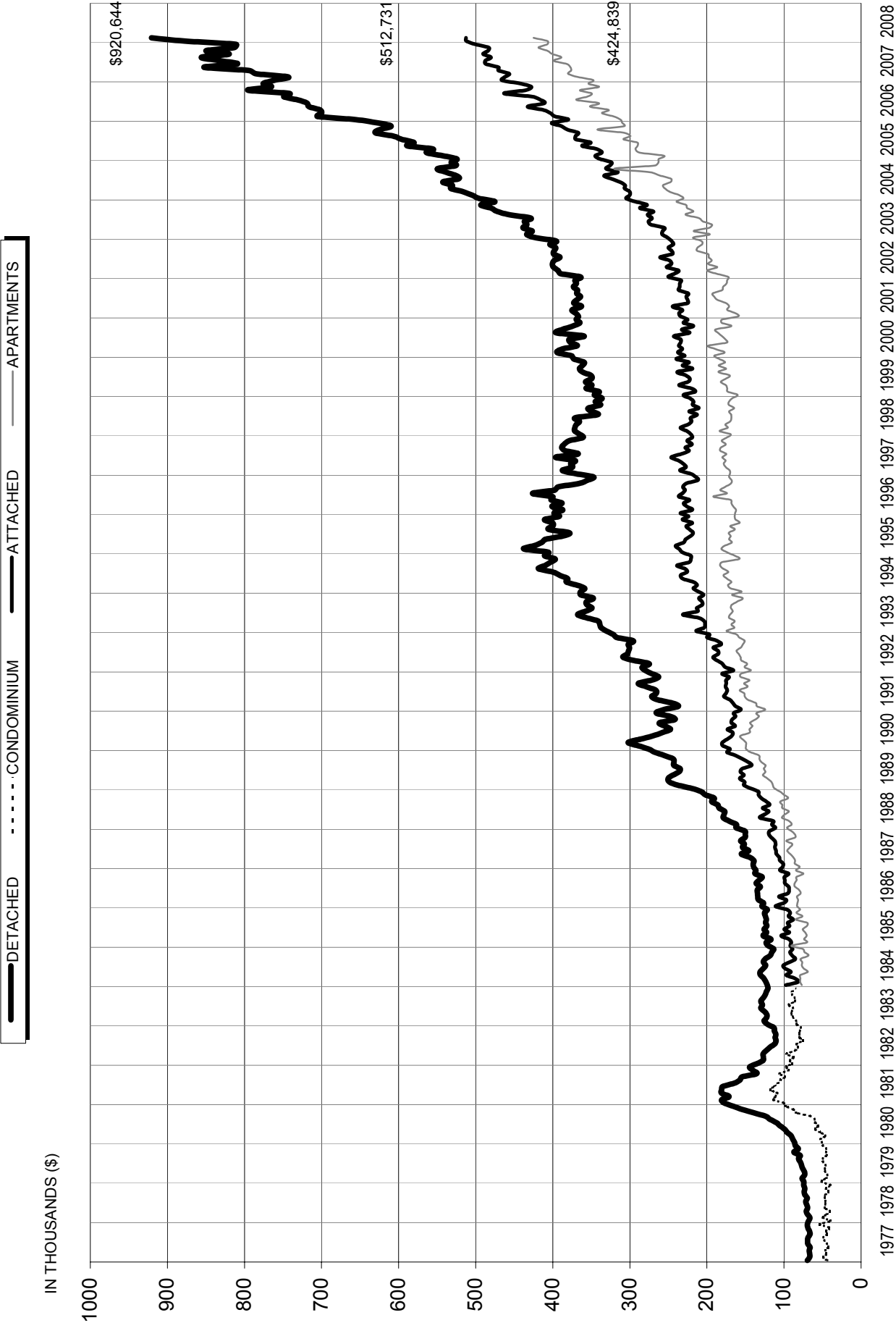
* Year-to-date listings represent a cumulative total of listings rather than total active listings.

Real Estate Board of Greater Vancouver

Listing & Sales Activity Summary

	<u>Listings</u>				<u>Sales</u>						
	1 Feb 2007	2 Jan 2008	3 Feb 2008	Col. 2 & 3 Percentage Variance	5 Feb 2007	6 Jan 2008	7 Feb 2008	Col. 6 & 7 Percentage Variance	9 Dec 2006 - Feb 2007	10 Dec 2007 - Feb 2008	Col. 9 & 10 Percentage Variance
BURNABY				%				%			%
DETACHED	178	170	157	-7.6	93	59	77	30.5	224	194	-13.4
ATTACHED	87	105	138	31.4	68	52	60	15.4	155	170	9.7
APARTMENTS	230	248	268	8.1	137	98	150	53.1	320	362	13.1
COQUITLAM											
DETACHED	154	133	194	45.9	107	51	81	58.8	239	202	-15.5
ATTACHED	34	56	58	3.6	29	21	30	42.9	80	78	-2.5
APARTMENTS	86	134	145	8.2	71	57	55	-3.5	152	164	7.9
DELTA											
DETACHED	73	73	88	20.5	62	30	44	46.7	101	102	1.0
ATTACHED	16	15	16	6.7	11	8	7	-12.5	20	20	0.0
APARTMENTS	16	23	30	30.4	17	11	16	45.5	37	34	-8.1
MAPLE RIDGE/PITT MEADOWS											
DETACHED	169	208	197	-5.3	120	67	107	59.7	270	256	-5.2
ATTACHED	82	58	48	-17.2	47	26	46	76.9	111	102	-8.1
APARTMENTS	29	55	105	90.9	33	24	35	45.8	69	84	21.7
NORTH VANCOUVER											
DETACHED	138	134	152	13.4	97	46	81	76.1	192	174	-9.4
ATTACHED	43	42	60	42.9	35	16	35	118.8	80	72	-10.0
APARTMENTS	124	137	155	13.1	95	63	93	47.6	191	222	16.2
NEW WESTMINSTER											
DETACHED	42	33	47	42.4	26	14	17	21.4	58	43	-25.9
ATTACHED	9	27	39	44.4	6	12	19	58.3	14	38	171.4
APARTMENTS	110	134	135	0.7	71	54	63	16.7	179	180	0.6
PORT MOODY/BELCARRA											
DETACHED	32	41	49	19.5	22	17	27	58.8	46	55	19.6
ATTACHED	32	43	33	-23.3	23	16	30	87.5	49	59	20.4
APARTMENTS	78	75	72	-4.0	29	19	37	94.7	57	79	38.6
PORT COQUITLAM											
DETACHED	56	58	101	74.1	49	20	38	90.0	94	84	-10.6
ATTACHED	33	48	53	10.4	19	20	32	60.0	59	63	6.8
APARTMENTS	52	66	64	-3.0	28	31	30	-3.2	79	85	7.6
RICHMOND											
DETACHED	197	253	234	-7.5	121	80	130	62.5	283	317	12.0
ATTACHED	144	120	144	20.0	101	70	104	48.6	227	226	-0.4
APARTMENTS	202	236	333	41.1	139	121	144	19.0	322	383	18.9
SUNSHINE COAST											
DETACHED	115	94	118	25.5	48	28	43	53.6	100	112	12.0
ATTACHED	3	17	19	11.8	5	7	4	-42.9	15	16	6.7
APARTMENTS	5	19	5	-73.7	4	0	2	200.0	6	5	-16.7
SQUAMISH											
DETACHED	21	30	42	40.0	16	17	13	-23.5	44	39	-11.4
ATTACHED	14	13	16	23.1	8	8	12	50.0	32	31	-3.1
APARTMENTS	12	18	15	-16.7	20	9	12	33.3	47	30	-36.2
VANCOUVER EAST											
DETACHED	233	217	303	39.6	169	88	128	45.5	353	314	-11.0
ATTACHED	58	45	47	4.4	40	16	30	87.5	96	68	-29.2
APARTMENTS	176	163	215	31.9	137	80	120	50.0	284	307	8.1
VANCOUVER WEST											
DETACHED	198	236	241	2.1	133	75	138	84.0	288	269	-6.6
ATTACHED	70	103	105	1.9	58	28	52	85.7	140	121	-13.6
APARTMENTS	613	705	726	3.0	460	277	413	49.1	992	965	-2.7
WHISTLER											
DETACHED	11	21	33	57.1	5	6	10	66.7	23	22	-4.3
ATTACHED	20	31	29	-6.5	13	16	18	12.5	30	44	46.7
APARTMENTS	27	44	32	-27.3	8	5	13	160.0	17	25	47.1
WEST VANCOUVER/HOWE SOUND											
DETACHED	89	137	146	6.6	48	42	56	33.3	121	125	3.3
ATTACHED	6	15	17	13.3	6	2	5	150.0	14	11	-21.4
APARTMENTS	38	37	30	-18.9	20	11	14	27.3	28	33	17.9
GRAND TOTALS											
DETACHED	1706	1838	2102	14.4	1116	640	990	54.7	2436	2308	-5.3
ATTACHED	651	738	822	11.4	469	318	484	52.2	1122	1119	-0.3
APARTMENTS	1798	2094	2330	11.3	1269	860	1197	39.2	2780	2958	6.4

Real Estate Board of Greater Vancouver Average Price Graph
January 1977 to February 2008



NOTE: From 1977 - 1984 condominium averages were not separated into attached & apartment.