

## Touchbase Calendar - a collaborative tool

No matter which company you represent, collaboration is the key to your success. Touchbase Calendar is a tool which helps REALTORS® do this. This is how it works.

When you request a showing and you enter it into your calendar, when the showing request is confirmed, it is automatically confirmed in your calendar and in the calendar of the REALTOR® showing the property. It's automatic and simple to use, and it helps REALTORS® to be organized.

Touchbase Calendar also:

- gives you access to a Google map link to the property;
- automatically logs anyone you contact into your contact list; and
- saves all information in a reports section.

→ For more information, contact:  
Genevieve Cambria, Partner Relations for Western Canada,  
1-800-469-1664 or genevieve@touchbaserealestate.com



## Coming Attractions: MLXchange 4.0

*MLXchange 4.0 is coming soon. Here are some of the new features.*

- **Home page:** when you use the “Find a Listing” feature to search by address, MLXchange will now remember if you have selected “Show On Market Listings Only.”
- **Search and Results screens:** easy-to-see buttons now simplify common functions.
- **Date Search:** searching by date now lets you select the last 7 days, the last 14 days, and more with a click.
- **Search results:** when you view results, the statuses are now colour coded.
- **Mapping:** the powerful MS Virtual Earth maps replace MapQuest and offers street, aerial and hybrid views as well as larger, colourful map pins.
- **CMA:** you can now print a single page from the CMA without having to eliminate all of the other pages first.
- **When?** The tentative release date will be in December or January.

→ Look for more information in the November 16, 2007  
*REALTOR® Link News.*

### Quotable

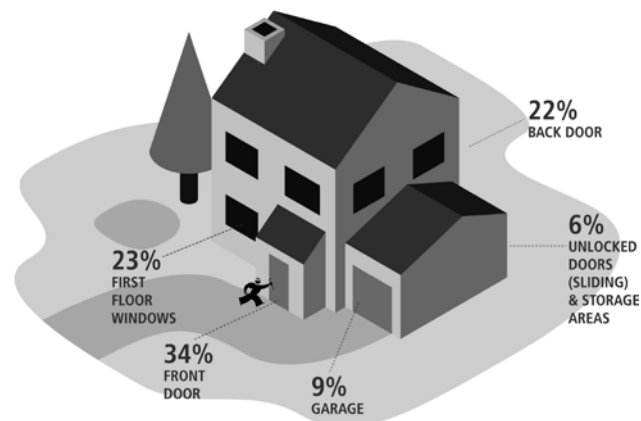
Winners make a habit of manufacturing their own positive expectations in advance of the event. -- Brian Tracy, Author

## Protect yourself from residential break-ins

**If you're going to be the victim of a crime in Vancouver, it will likely be a property crime.**

1. About 8,000 homes are burglarized in Vancouver annually.
2. Burglaries typically occur between 10 a.m. and 3 p.m.
3. Burglars spend just 8 to 12 minutes in your home
4. The burglar is typically a male teenager living within a few miles of your home, not a professional thief.
5. Homes without security systems are 2 to 3 times more likely to be broken into than homes with security systems.
6. Thieves spend about 60 seconds to get into your home.
7. Once inside, thieves head for the master bedroom where home owners typically keep valuables.
8. Thieves take cash, jewelry, electronics and cars.
9. More than 16,000 cars are burglarized each year.

### YOUR HOME. HOW DO THIEVES GAIN ENTRY?



### Where do you hide your valuables?

Thieves head to bedroom closets, the freezer, dresser drawers.

### Prevent theft

REALTORS®, thieves look for unoccupied homes. Tell your clients to:

- keep a car in the driveway, if possible;
- place old shoes outside front door as though someone is home;
- get a Beware of Dog sign, place a dog dish by the back door and leave a leash hanging by the back door;
- leave on a radio or TV; and
- leave lights on timers.

### Secure your home

- Get an alarm system and place alarm signs around your property;
- get motion sensitive lights; and
- install deadbolts and bars on windows.

Sources: Vancouver Police Department; *Washington Post.*