

Largest real estate offices in the Lower Mainland

Ranked by number of licences¹

Rank 02/ 97	Company Address City Postal Code	Phone Fax Internet	Total agents (02/97)	Total Value of Sales in '01/ '00	Geographic area covered	Significant projects or sales	Affiliations	Majority owner(s)	Top local executive	Year est.	
1/1	Amex Fraseridge Realty 200-6325 Fraser St. Vancouver V5M 3A3	604-322-3272 604-325-3298 N/A	225/ 225	NP/ \$167,700,000	Greater Vancouver		Amex Int'l Realty Corp.	Ranjan Sharma	Ranjan Sharma, CEO	1992	
2/2	Royal Pacific Realty Kingsway Ltd. ² 3107 Kingsway Vancouver V5R 5J9	604-439-0068 604-439-0590 www.royalpacific.com	195/ 192	\$354,428,589/ \$298,938,977	Greater Vancouver	Deerfield-North Vancouver, Europe-Vancouver, Rosewood-Langley	None	Royal Pacific Realty Holdings Ltd., Vancouver	David Choi, president	1996	
3/3	Royal Pacific Realty Corp. ² 530-650 West 41st Ave. Vancouver V5Z 2M9	604-266-8989 604-266-8989 www.royalpacific.com	172/ 175	\$377,767,345/ \$278,147,956	Greater Vancouver	Deerfield-North Vancouver, Europe-Vancouver, Rosewood-Langley	None	Royal Pacific Realty Holdings Ltd., Vancouver	David Choi, president	1994	
4/6	Macdonald Realtors Westmar 203-5188 Westmarster Hwy. Richmond V7C 5S7	604-279-9622 604-279-1887 www.mcrealty.com	169/ 158	\$195,983,543/ \$135,569,396	Richmond plus	Zenia	Macdonald Realtors	Glenn Temes, Gary Oates	Glenn Temes, manager	1991	
5/5	Amex Broadway West Realty 670-399 West Broadway Vancouver V5C 1K5	604-738-8878 604-738-7798 www.amexrealty.com	166/ 160	NA/ \$82,000,000	Lower Mainland		Amex Int'l Realty Corp.	NP	Rick Valouche, sales manager	1992	
6/4	Sutton Group-Broadview Realty ² 301-1508 West Broadway Vancouver V5J 1W6	604-738-1000 604-738-1889 www.sutton.com/broadview	161/ 166	NP/ \$307,000,000	Lower Mainland		Sutton Group-Heritage West Realty Ltd.	NP	Vic Jang, manager	1988	
7/7	Sutton Centre Realty Ltd. 3010 Boundary Rd. Burnaby V5M 4A1	604-435-9477 604-435-9412 www.suttoncentrerealty.com	139/ 141	\$216,423,000/ \$136,409,949	Greater Vancouver	Village on the Heights, The Symphony, The Soho, The Observatory Shaughnessy Square		Privately held	Glen Magnus, manager	1991	
8/10	New World Realty Ltd. 203-2288 West Broadway Vancouver V5Y 1P5	604-322-3638 604-323-3887 www.newworldrealty.ca	137/ 128	\$103,000,000/ \$80,000,000	Lower Mainland		NP	NP	David Chan	Kelly Ng, manager	1989
9/12	Sutton Group-Killarney Realty 205-2607 East 45th Ave. Vancouver V5S 1J9	604-257-8888 604-257-8889 www.sutton.com/killarney	130/ 116	\$238,239,012/ \$392,465,506	Lower Mainland	The Crystal - Metrotown	Sutton Group	Merrily Hackett, Scott Shaw	Merrily Hackett, president	1995	
10/11	Multiple Realty Ltd. ² 228 Kingsway Vancouver V5M 5M9	604-434-1431 604-434-9433 www.multiple.com	124/ 122	NP/ NP	Lower Mainland and Fraser Valley		None	John Ma	John Ma, president	1983	
11/8	Sutton Group-Heritage West Realty Ltd. ² 703-511 West Boulevard Vancouver V6M 3W6	604-267-9800 604-263-9402 www.sutton.com/heritagewest	120/ 130	NP/ \$307,000,000	Lower Mainland		Sutton Group-Broadview Realty	NP	Wolfgang Lippert, manager	1985	
12/13	Park Georgia Realty Ltd. (Co.) ² 435 North Rd. Coquitlam V3K 3V9	604-941-3638 604-941-8833 www.parkgeorgia.com	115/ 114	NP/ NP	NP		NA	NA	Eric Friesen, manager	NP	
13/15	Macdonald Realty Ltd. 1105 West 39th Ave. Vancouver V6M 1R8	604-263-1911 604-266-3514 www.mcrealty.com	104/ 101	\$112,200,000 ³ / \$158,100,000 ³	Lower Mainland	Escala on Jervis, Fusion on Robson, The Grove in Oakridge, Zena	Christie's Great Estates	Lynn Hsu and Peter Scarow	Lynn Hsu, president	1944	
14/NR	Sutton Group Seafair Realty ² 550 9100 Blundell Rd Richmond V6Y 1K3	604-273-3155 604-273-3124 www.sutton.com/seafairmd	102/ NA	NP/ NA	Richmond and Delta		Sutton Group	NP	Scott Russell, president	1990	
15/9	Sutton Group-West Coast Realty 101-145 West 17th St. North Vancouver V7M 3G4	604-986-6221 604-986-9122 www.sutton.com/westcoast	100/ 129	\$156,000,000/ \$131,979,000	North Vancouver		Sutton Group	Merrily Hackett, Scott Shaw	Merrily Hackett, general manager	1984	
15/20	Sutton Group West Coast Realty (Burnaby) ² 201-3495 North Rd. Burnaby V3J 7T6	604-415-9900 604-415-9989 www.suttonwestcoast.com	100/ 90	NP/ \$102,322,222	Lower Mainland		Sutton Group	NA	Grag Rahn, president	1999	
17/15	Sutton Group-Langara Realty ² 7547 Cambie St. Vancouver V6P 3H6	604-322-3000 604-322-9399 www.sutton.com/sg/langara	96/ 101	NP/ NP	Vancouver, Richmond and Burnaby		NP	NA	Godfrey Chan, manager	NP	
17/17	Regent Park Fairchild Realty Inc. ² 2275-3700 No. 3 Rd. Richmond V6X 2C1	604-606-8188 604-606-8133 NA	96/ 94	NP/ NP	NP		NP	NP	Alex Nam, president	1990	
19/14	Regent Park Realty Inc. ² 251-4255 Arbutus St. Vancouver V6J 4P1	604-732-8322 604-732-8311 www.regentpark.com	94/ 106	NP/ \$146,379,000	Greater Vancouver		None	Mecha Express Inc., Burnaby	Derek Drew, manager	1989	

Sources: The Real Estate Council of B.C. and interviews with representatives of the above companies.

- Number of licences with the agency as of June 1/02.
- BIV/research as company did not respond.
- Sales for MLS only.

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