



More room to live, for less than you think

There are smart reasons why Waterstone at 64th Ave and 194th Street is the only new home development in the province to take the Gold Georgie award for best community and most innovative and sustainable community.

For the folks who already call Waterstone home it is the spacious layouts, the intimate number of homes per building, the generous green space and the most amenities of its kind in Western Canada that truly sets this premium quality, master-planned community above the competition.

Waterstone is more than a home in much the same way a home is more than rooms. In addition to the newly completed homes owners enjoy a 15,000-square-foot owner's club house, 17 seat movie theatre with 100-inch projection screen, games room with wet bar, indoor heated pool, sauna, steam room, entertaining chef's kitchen and wine bar, fireside terrace with gas barbecue, plus acres of green space lined with trails, and much more.

Waterstone offers spacious homes at a great value in a non-crowded environment. Waterstone has the right number of homeowners to keep the maintenance fees in check but not so many that facilities are crowded.

"We call it the Goldilocks factor," summed up Scott Brown, senior vice-president with Colliers

International, a leader of the Waterstone sales team. "Waterstone is just right for so many buyers."

The first three buildings at Waterstone quickly sold out. The latest release of newly completed homes is selling briskly (a waiting list for new 1200 - 1305 sq ft homes under \$400,000 is forming), especially the larger residences above 900 square feet. "We are continuing to see a very apparent trend with many customers looking to downsize and wanting more room to live in that just a small box. This extends past their front door and into the community itself," explained Scott.

Waterstone homes are inspiring themselves. Highlights include European-style cabinetry with soft-close doors and smooth-rolling drawers. Stainless steel Whirlpool appliances were selected for their sleek appearances and the same is true for the Moen 90-degree faucet with integrated pull-out spout. Bathrooms include square undermount china basins that nestle in solid granite countertops, custom vanities with Moen fixtures, deep soaker tubs and 5-foot walk-in showers. Special bonus: each home buyer gets free high-speed Shaw Internet and TV free for six years.

If you're wondering about day-to-day security, look no further than the in-home wired security system, on-site resident caretaker, brightly illu-

minated remote-control parkade and see-through safety glass lobby, comprehensive third party new home warranty that includes a 2-year materials and labour warranty, a 5-year envelope warranty and a 10-year structural warranty.

For more information on Waterstone and to view the 5 display homes visit the presentation centre located at 194th and 64th Avenue, Surrey, from 12-5 pm (except Fridays) or visit www.waterstoneliving.ca or call 604-530-5399.

To further help the market understand how to downsize from single family living to multi-family living Waterstone has asked HGTV Canada's Sarah Daniels to head a downsizing seminar this Saturday afternoon, June 16, at Waterstone. Daniels will discuss some of the big questions when selling the family home and making the transition into a condominium residence. To register for the downsizing seminar please email info@waterstoneliving.ca.